Results briefing materials

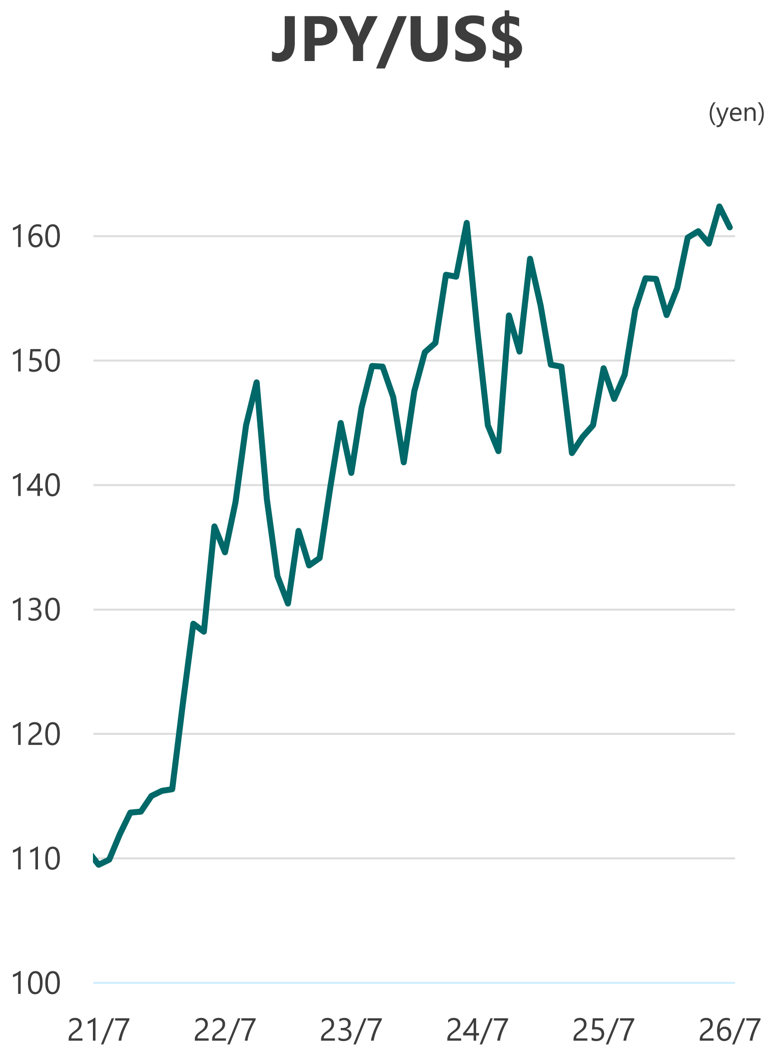
3Q FY10/26 results
(Nov 1, 2025 – Jul 31, 2026)

Hagihara Industries Inc. **TSE Prime：7856**

ハミダセ・アミダセ

Think outside the box, create new values.

（Reference） Business conditions indicators



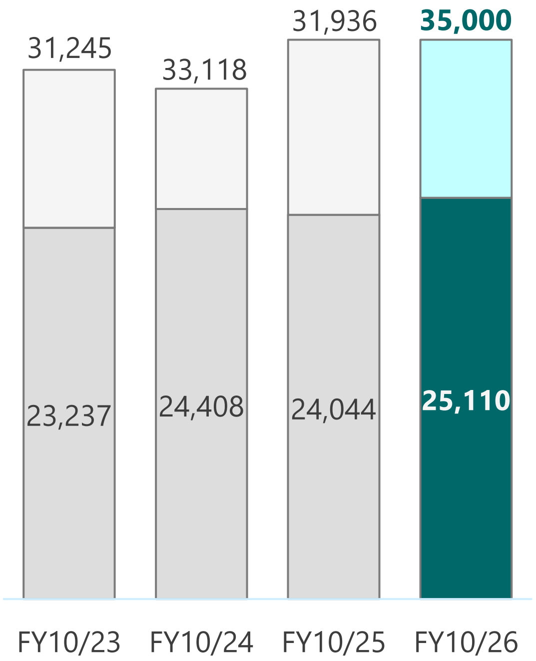
Results highlights –All Company–

Sales

¥**25,110**mn

YoY +4.4% (+¥1,066mn)

(Millions of Yen)

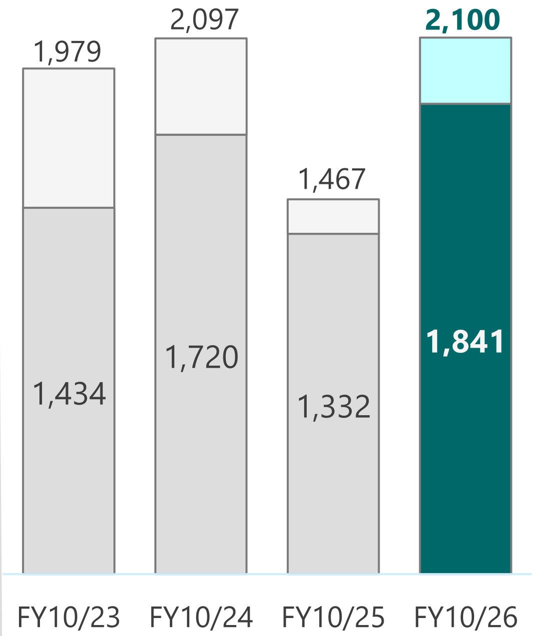


Operating Income

¥**1,841**mn

YoY +38.1% (+508mn)

(Millions of Yen)

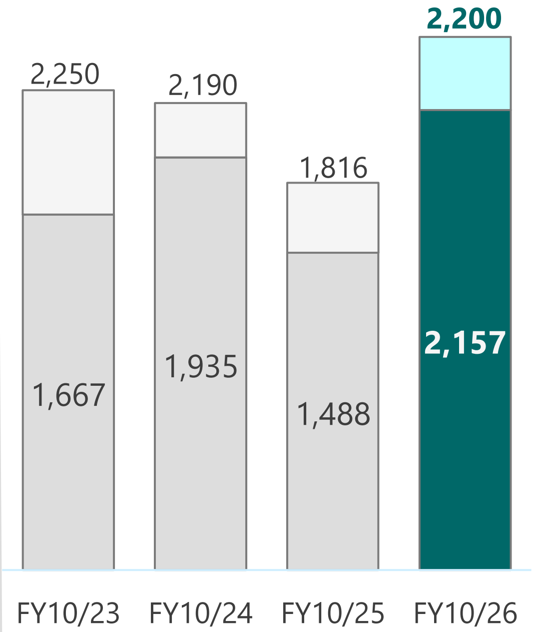


Ordinary Income

¥**2,157**mn

YoY +45.0% (+669mn)

(Millions of Yen)

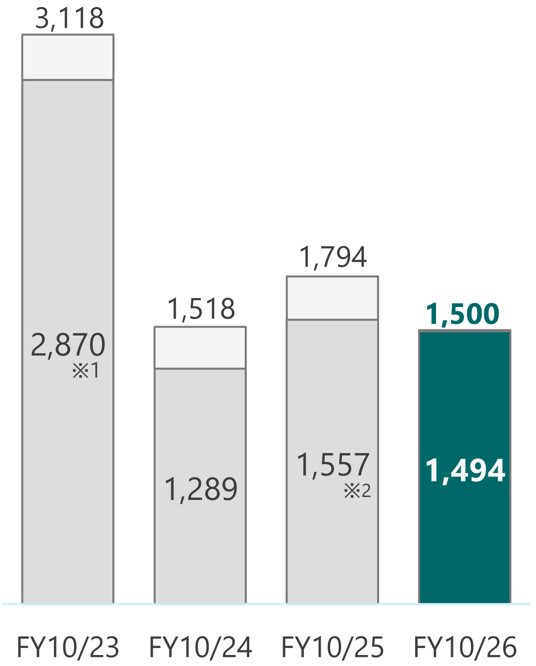


Quarterly net income attributable to owners of parent

¥**1,494**mn

YoY -4.0% (-62mn)

(Millions of Yen)



※1 Recognition of compensation payment related to the Chinese subsidiary as extraordinary income.
※2 Recording subsidies related to the Kasaoka factory as extraordinary income.

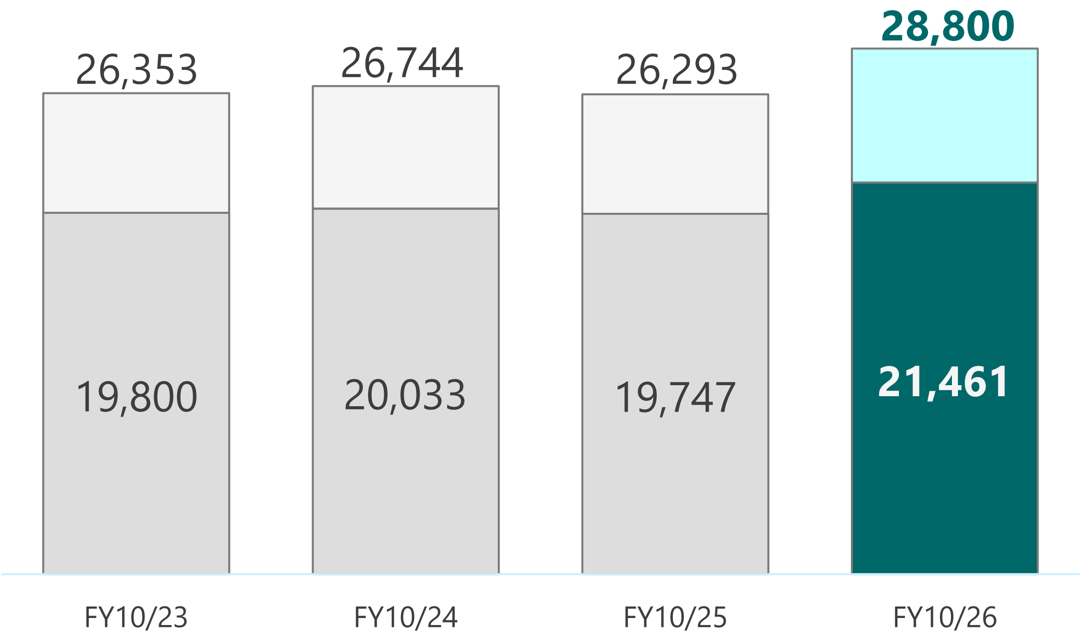
Results highlights –Plastic-processed Products (PLS) segment–

Sales

¥**21,461**mn

YoY +8.7% (+¥1,713mn)

(Millions of Yen)

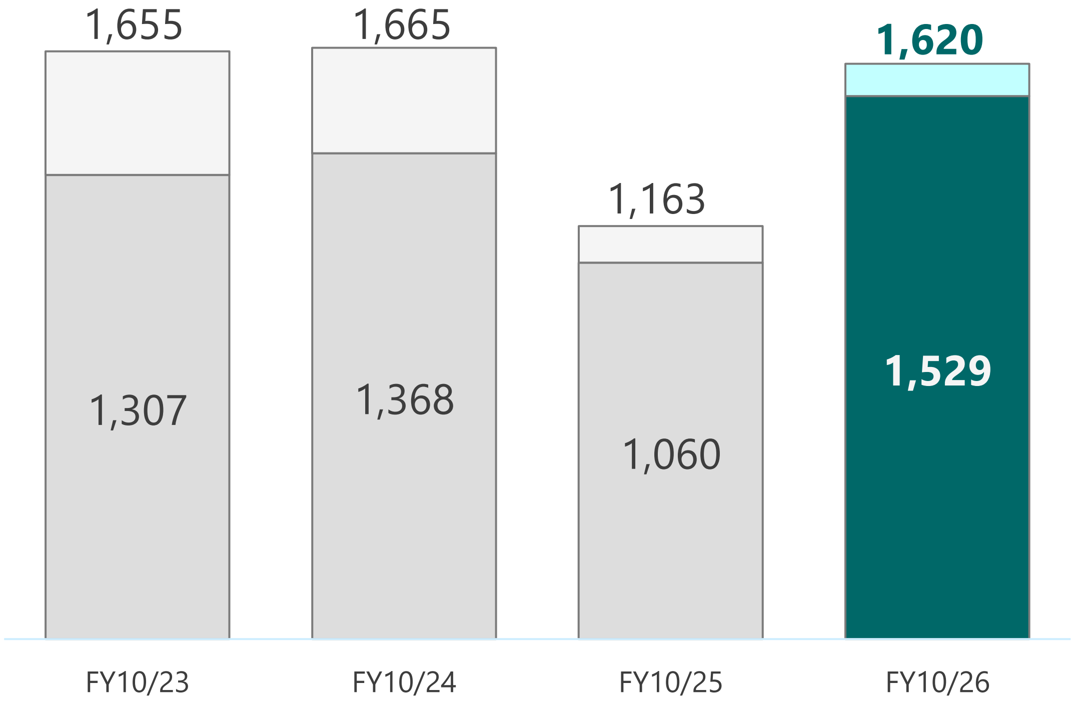


Operating Income

¥**1,529**mn

YoY +44.2% (+468mn)

(Millions of Yen)

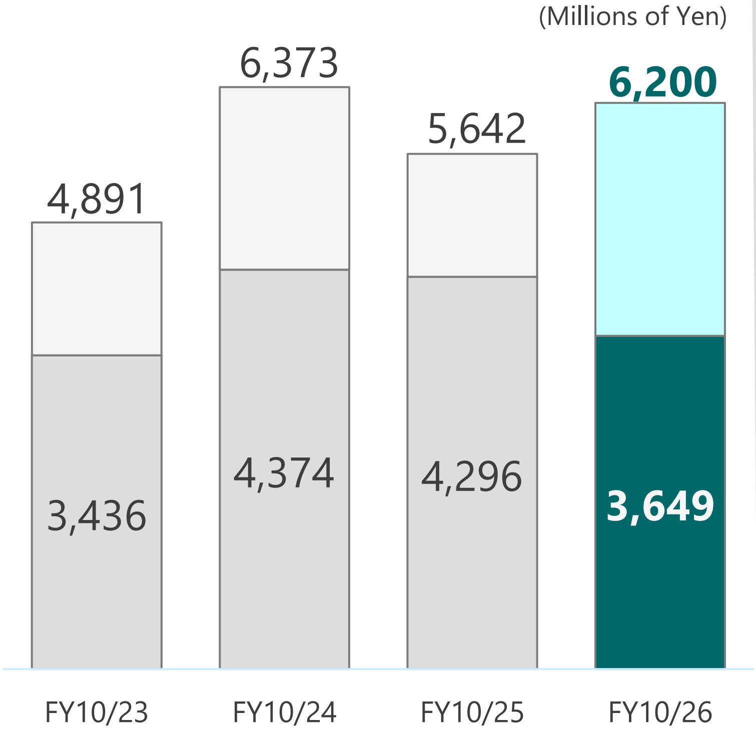


Results highlights -Engineering (ENG) segment-

Sales

YoY

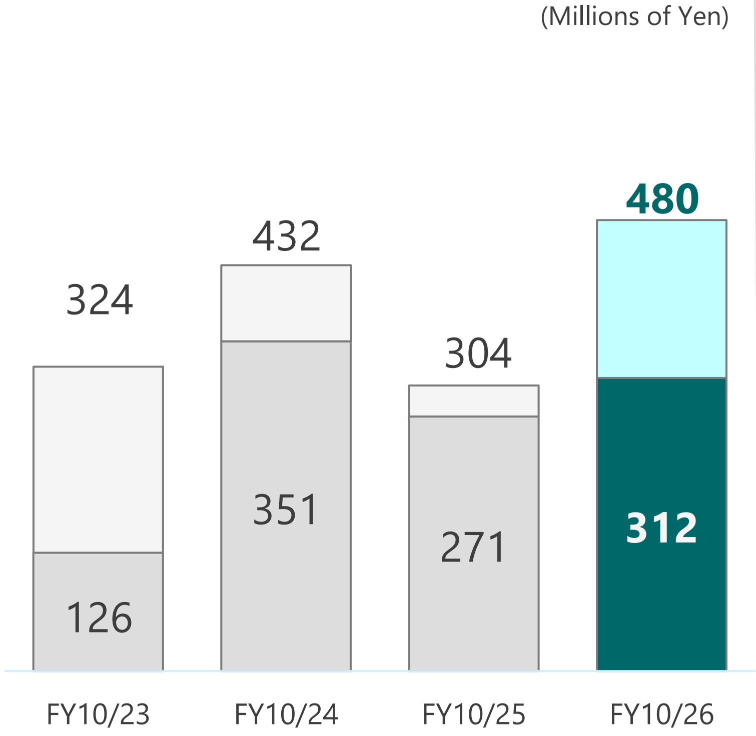
¥**3,649**mn -15.1% (-¥647mn)



Order Backlog

YoY

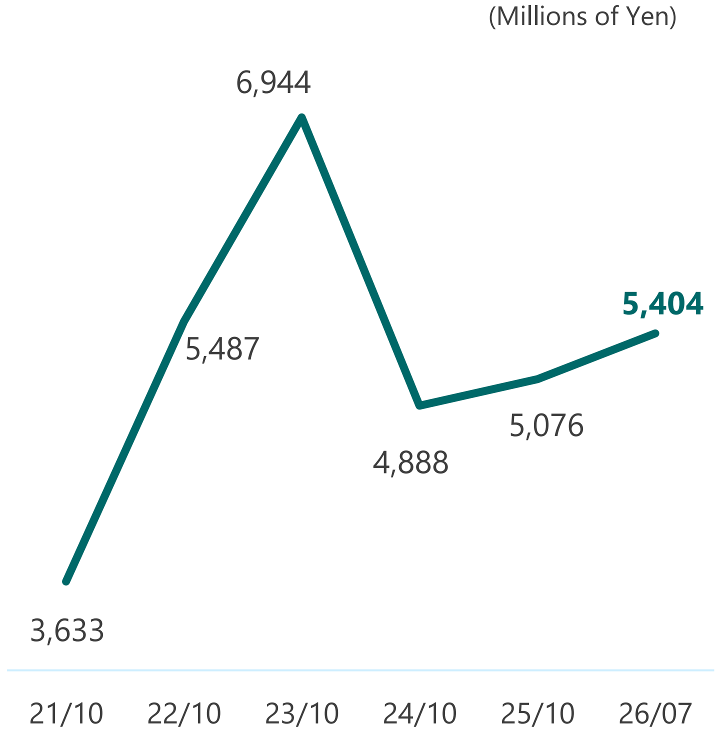
¥**312**mn +14.8% (+¥40mn)



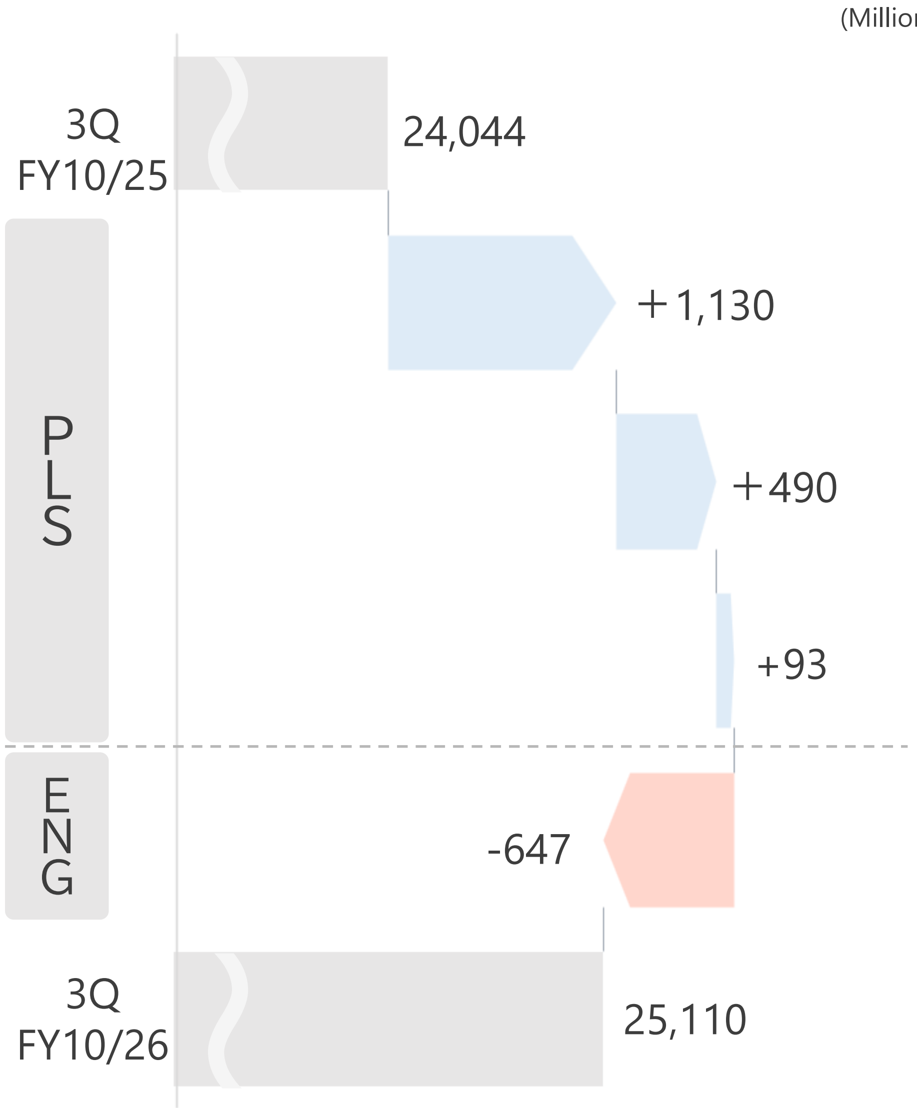
Order Backlog

vs. prior period end

¥**5,404**mn +6.5% (+328mn)



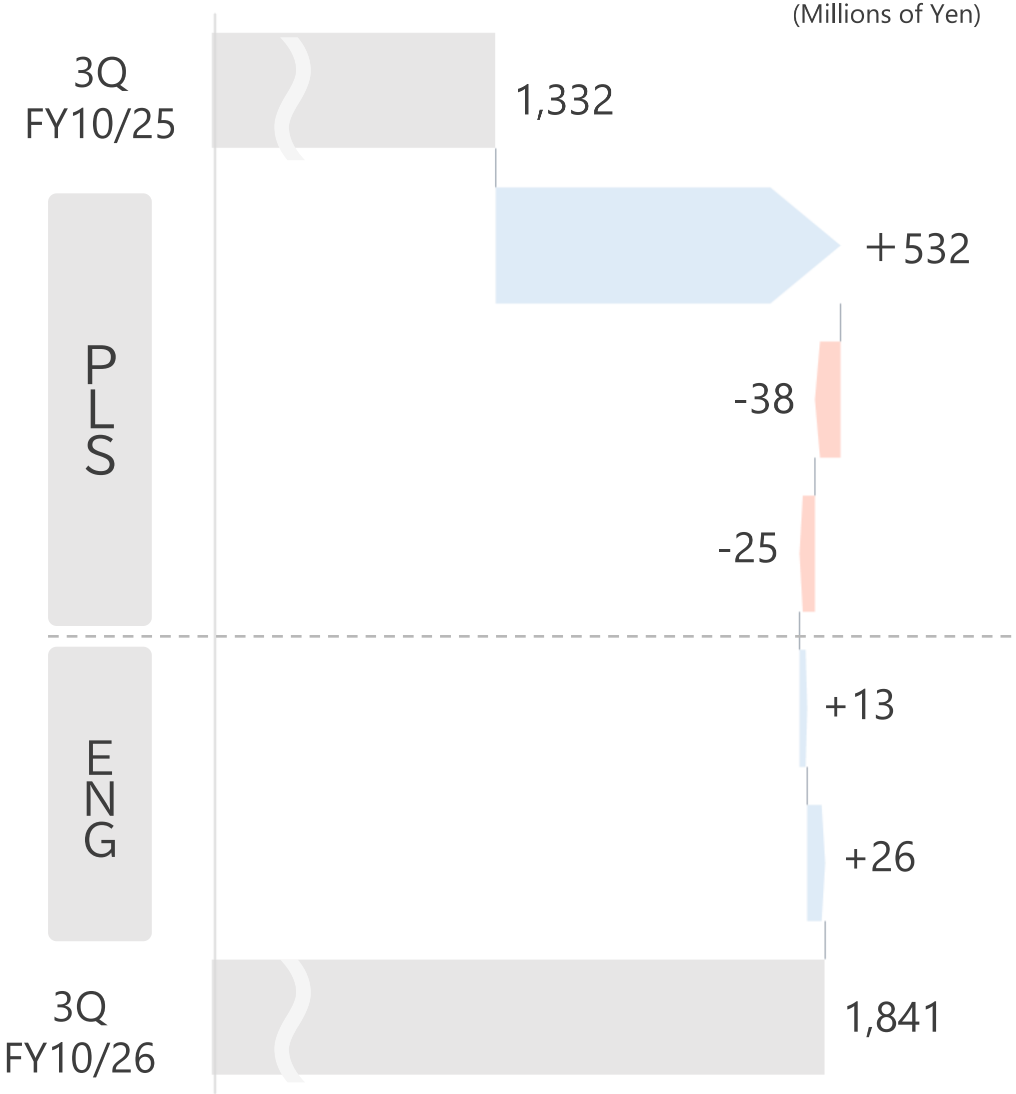
Consolidated sales analysis



Main factors for change

- Increase in unit sales price（passing on rising costs）
- Increase in sales volume (Sheets, Flexible container bags, BarChip, Yarn, etc.)
- Foreign Exchange Impact: Increased Revenue Due to Yen Depreciation
- Decline in sales of the machinery products business（Slitters）

Consolidated operating income analysis



Main factors for change

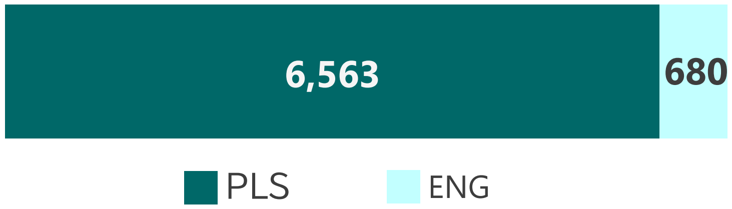
- Impact of Increased Sales Revenue (Sheets, Flexible container bags, BarChip, Yarn, etc.)
- Impact of Gross Margin Decline （Low performance of the U.S. manufacturing facility）
- Impact of Increased Selling, General, and Administrative Expenses（Increasing of fare cost）
- Gross profit margin increases
- Impact of Decreased Selling, General, and Administrative Expenses（disappearance of system updates cost）

Sales by region/segment

Overseas sales

All-company ￥7,243mn

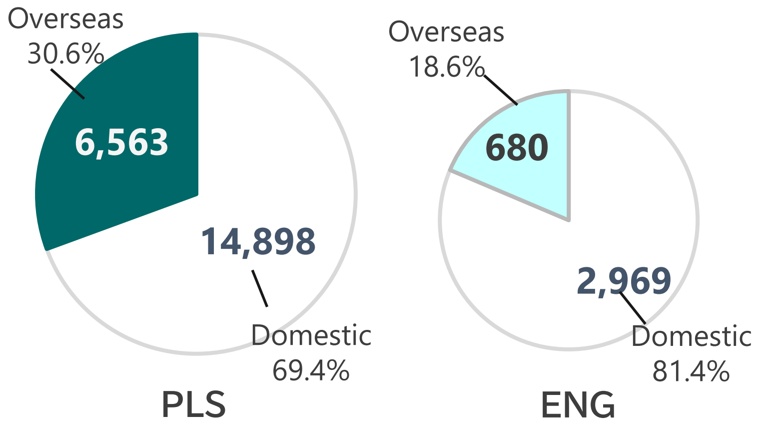
(Millions of Yen)



Overseas sales ratio

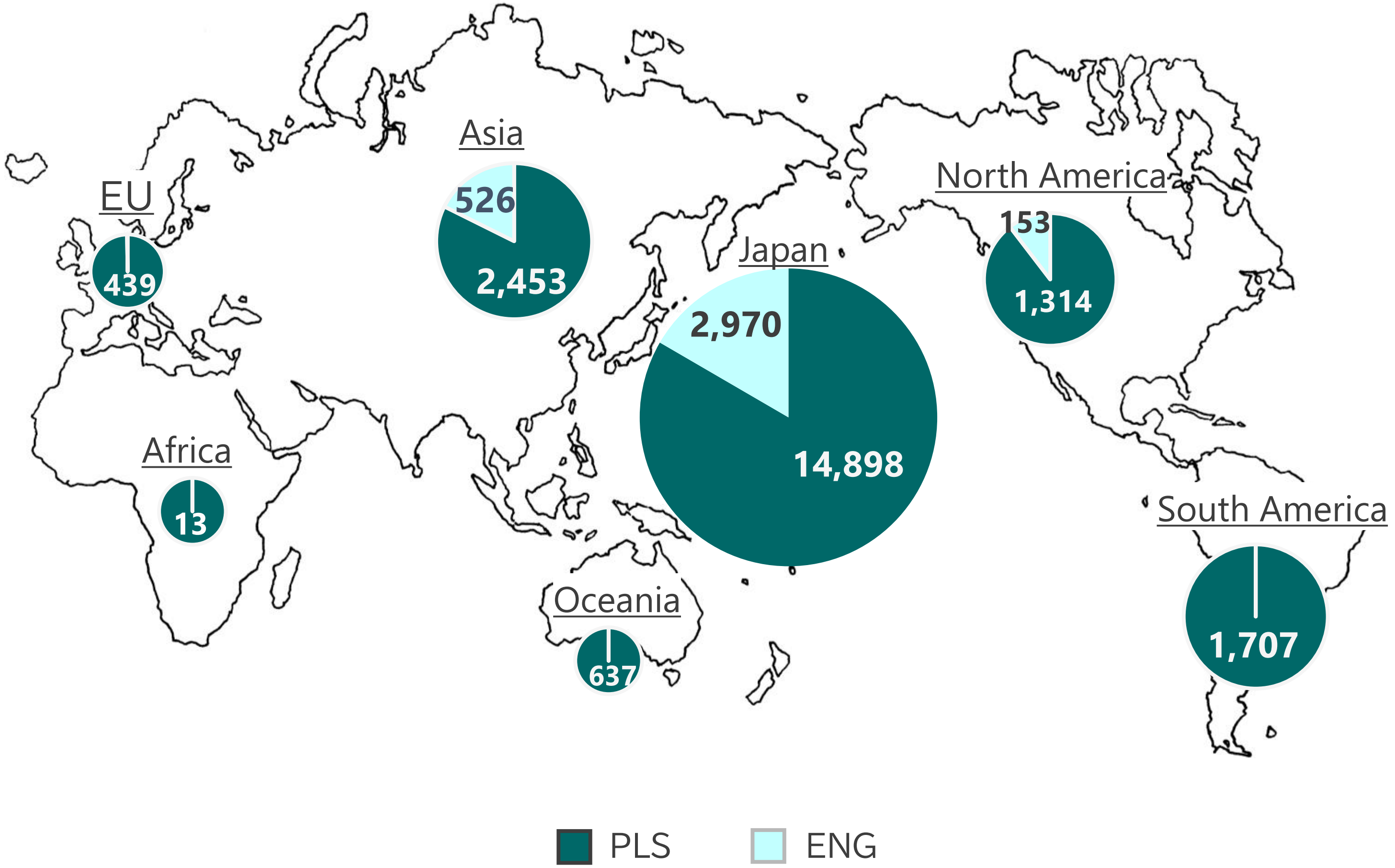
All-company ￥ 28.8%

(Millions of Yen)



Sales by region

(Millions of Yen)



Overview of segments and subsidiaries

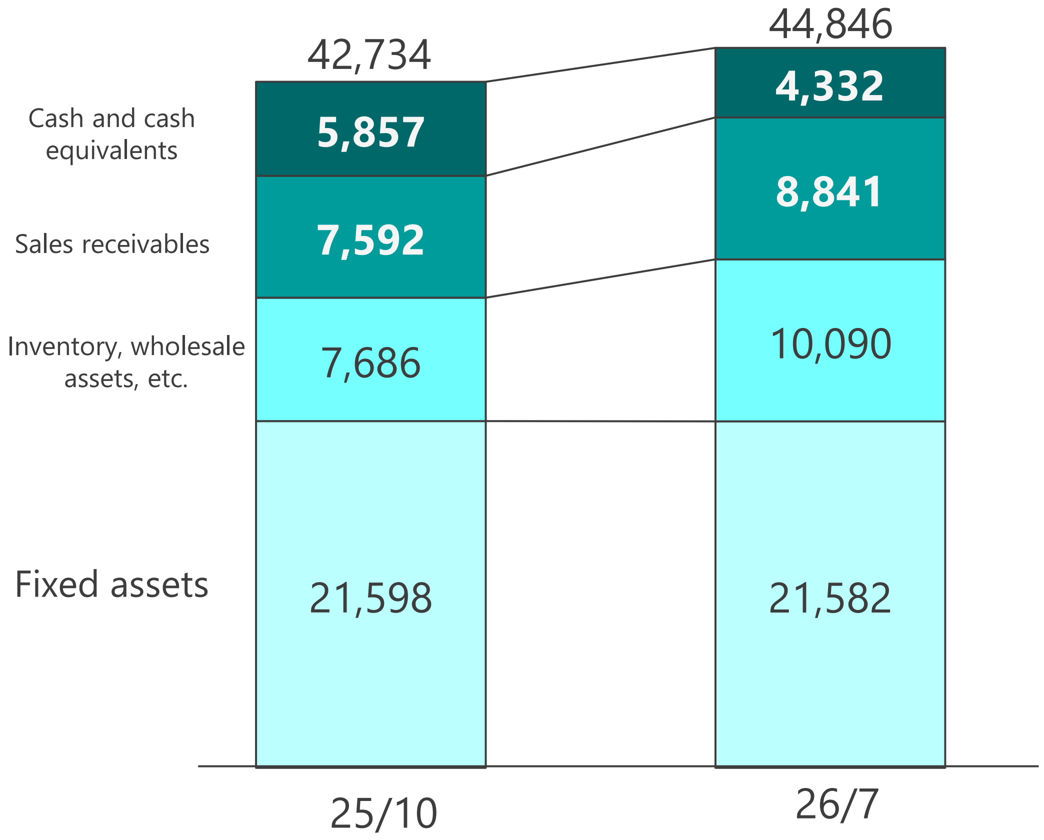
(Millions of Yen)

	3Q FY10/25		3Q FY10/26		YoY change	
	Sales	Operating income	Sales	Operating income	Sales	Operating income
Hagihara Industries	11,425	364	11,997	723	571	359
PT. HWI	3,453	17	3,968	208	515	191
BarChip Group	3,654	608	4,161	443	507	▲165
Toyo Heisei Polymer	3,389	137	3,684	312	295	174
PLS Total	19,747	1,060	21,461	1,529	1,713	468
ENG Total	4,296	271	3,649	312	647	40

Consolidated balance sheet

Assets

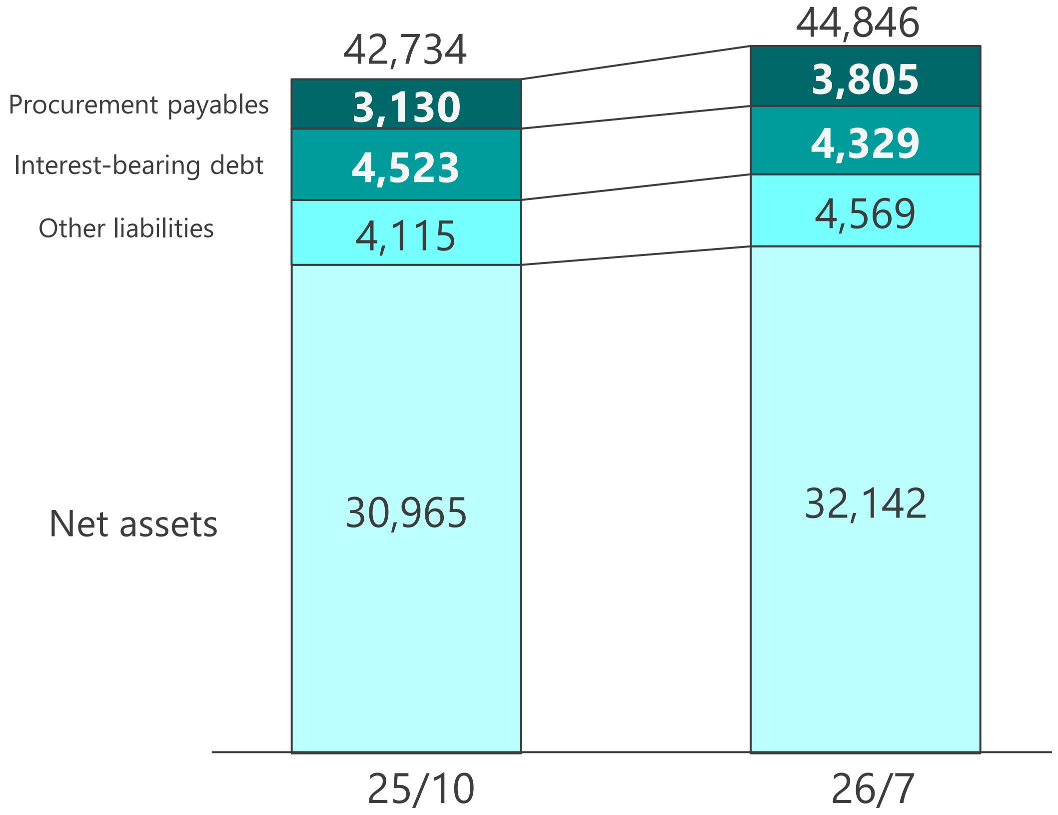
(Millions of Yen)



	25/10	26/7
Total asset turnover	0.75x	0.75x

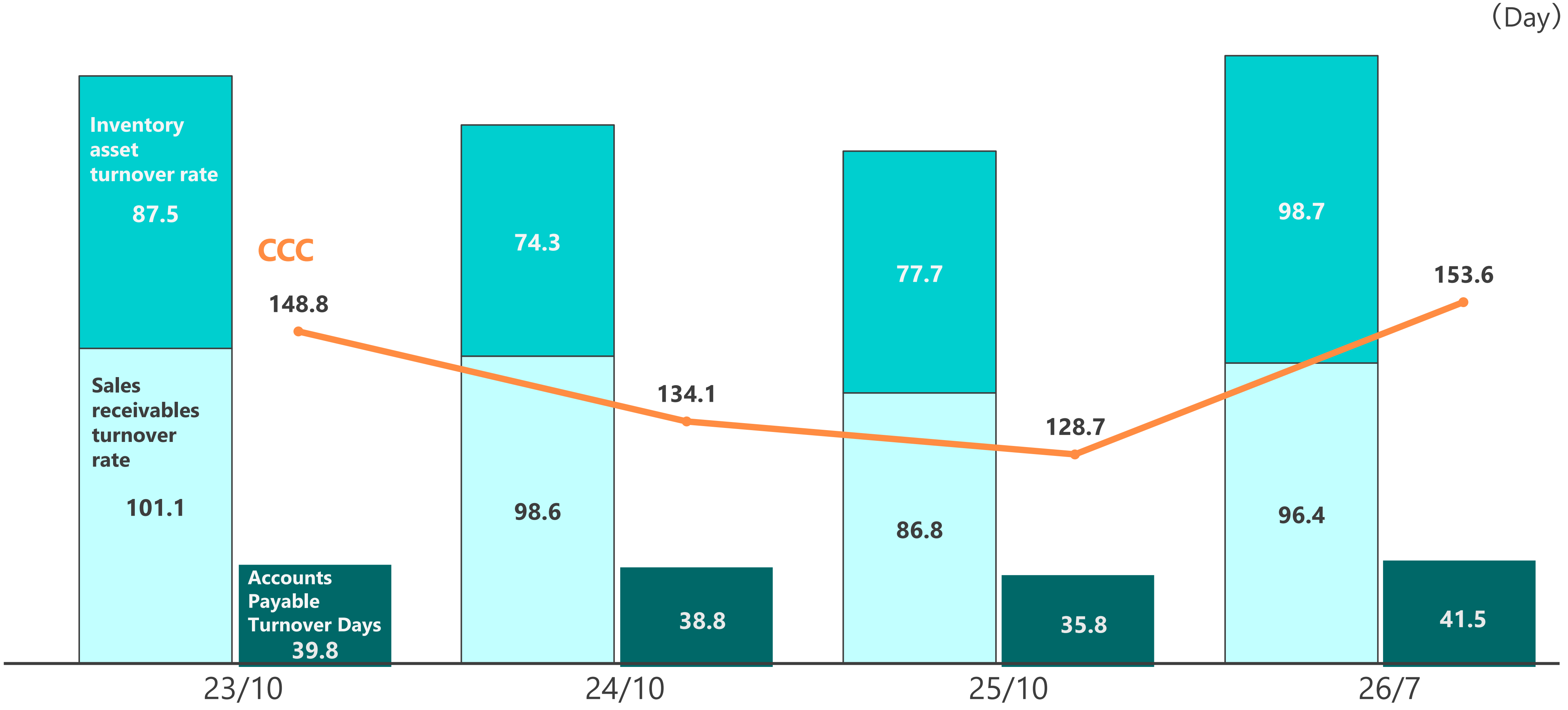
Liabilities・Net assets

(Millions of Yen)



	25/10	26/7
Shareholders' equity ratio	72.3%	71.5%

CCC (cash conversion cycle)



※CCC＝inventory asset turnover rate ＋ sales receivables turnover rate －procurement payables turnover rate

Financial performance indicators

	FY10/23	FY10/24	FY10/25	3Q FY10/26
ROE(%)	4.8※	5.3	4.2※	6.3
ROA(%)	3.3※	3.6	2.9※	4.6

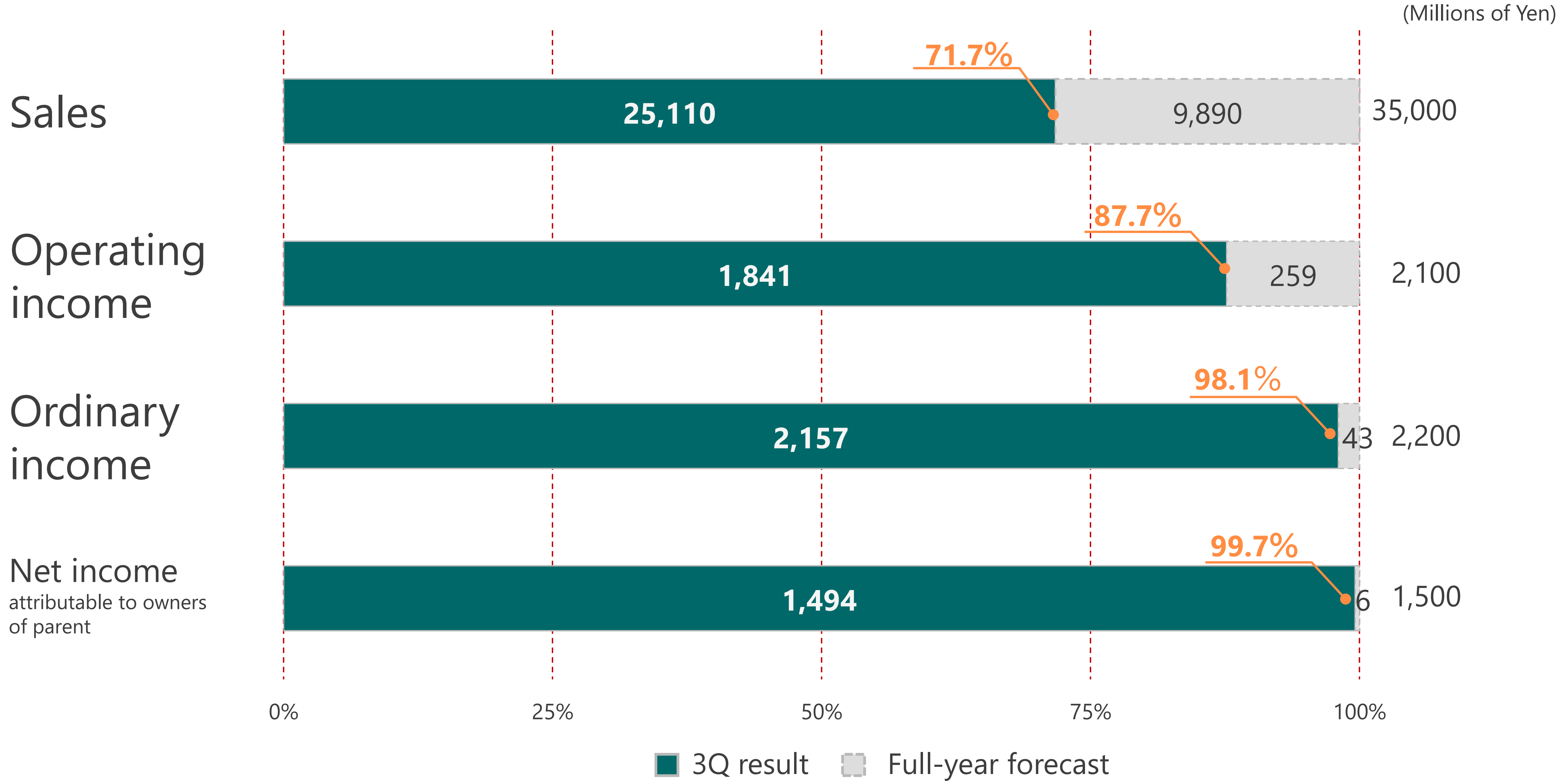
※Calculated excluding compensation for expropriation, gains from subsidiary liquidation, and subsidy income

Main share price indicators

	End-FY10/23	End-FY10/24	End-FY10/25	End-3Q FY10/26
Share price (yen)	1,605	1,470	1,611	1,781
Dividend per share (interim dividend)(yen)	50 (25)	60 (25)	65 (30)	75 ※ (35)
Dividend payout ratio (%)	22.4	54.2	50.6	※ 70.4
BPS(yen) *Net assets per share	2,045.00	2,088.91	2,197.41	2,273円86銭
PBR(%) *Price-to-book ratio	0.78	0.70	0.73	0.78
Number of shareholders (people)	33,074	35,686	38,289	36,096

※ Forecast

Consolidated earnings forecasts



製品分類別売上高

(Millions of Yen)

Product type			Main product/ application	FY10/23 3Q (result)	FY10/24 3Q (result)	FY10/25 3Q (result)	FY10/26 3Q (result)	FY10/26 Full year Forecast
PLS	Industrial materials	Sheets, construction materials	Sheets, laminated cloth, sandbags	4,524	4,535	4,476	4,698	6,828
		Others	Flexible intermediate bulk container, etc.	4,061	4,258	3,975	4,416	5,772
	Synthetic fiber for concrete reinforcement（BarChip）		Infrastructure, construction, mining	3,906	4,086	3,740	4,132	5,314
	Lifestyle materials		Fabric for adhesive tape, artificial turf, Meltac, etc.	6,590	6,548	6,901	7,454	9,867
	Others		Procured products, etc.	718	605	653	758	1,016
	Total			19,800	20,033	19,747	21,461	28,800

製品分類別売上高

(Millions of Yen)

Product type		Main product/ application	FY10/23 3Q (result)	FY10/24 3Q (result)	FY10/25 3Q (result)	FY10/26 3Q (result)	FY10/26 Full year Forecast
ENG	Paper slitters	Electrical materials (insulation), Electronic component wrapping	121	529	477	258	687
	Film slitters	Soft packaging materials, optical materials, battery materials	2,403	2,446	2,672	2,261	3,331
	Screen changers, recycling machines	PET bottle recycling, etc.	690	1,300	774	900	1,243
	Others	Metal foil slitter Winders, etc.	220	96	372	229	937
	Total		3,436	4,374	4,296	3,649	6,200

Topics

■Advanced Cleaning LineSold
to Major Recycler

Daisai Ecology Co., Ltd.'s New Recycling Plant

■Capital and business alliance with Development Bank of Japan Inc.

We'll allocate 486 K shares (3.3% of the outstanding shares) to the bank.

Advice to our company for improving corporate value.

HAGIHARA 萩原工業株式会社 × DBJ

Topics

■Continuing shareholder benefit program

We'll keep the shareholder benefit program going after the October 2027 term, with some conditions changed.

Examples of perks

■"Reflair: Heatstroke-Prevention Flame-Retardant Sheet" JAPAN DIY HOMECENTER SHOW 2026　Winner of the Minister of Economy, Trade and Industry Award in the New Product Contest

【Disclaimer】

The forward-looking statements on future earnings performance and other forecasts and strategies contained in these materials are based on information that was available to the company at the time of their creation and certain reasonable assumptions.

However, there is a risk that unforeseeable exceptional circumstances and/or unforeseeable results may cause actual performance to be materially different from that expressed or implied by these forward-looking statements.

The forward-looking statements on future earnings performance alone should not be relied upon as advice to investors.

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