

Results briefing materials

2Q FY10/26 results

(Nov 1, 2025 - Apr 30, 2026)

Hagihara Industries Inc.

TSE Prime: 7856

©2026 Hagihara Industries Inc.

ハニダセ・アニダセ

Think outside the box, create new values.

1.	2Q FY10/26 Results highlights	P4
2.	Overview of region, segments and subsidiaries	P9
3.	Consolidated balance sheet / Other indicators	P11
4.	Consolidated cash flows	P15
5.	Consolidated earnings forecasts	P16
6.	Sales by product type	P17
7.	Topics	P19

(Reference) Business conditions indicators

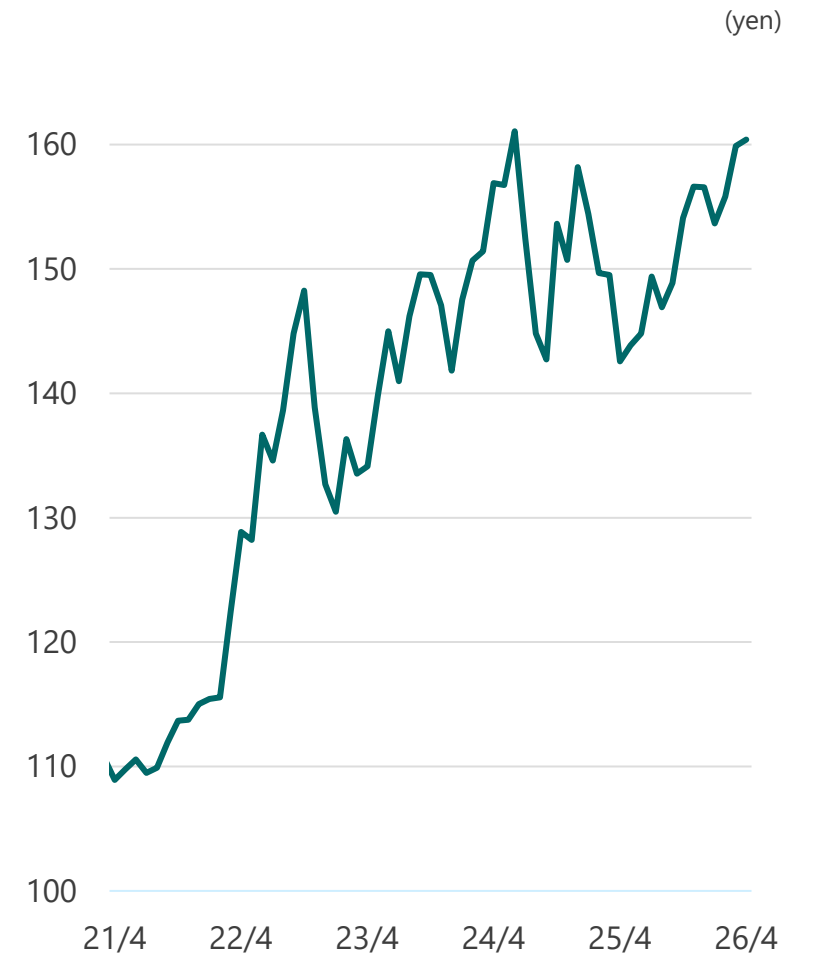
Naphtha price



Electricity rates



JPY/US\$



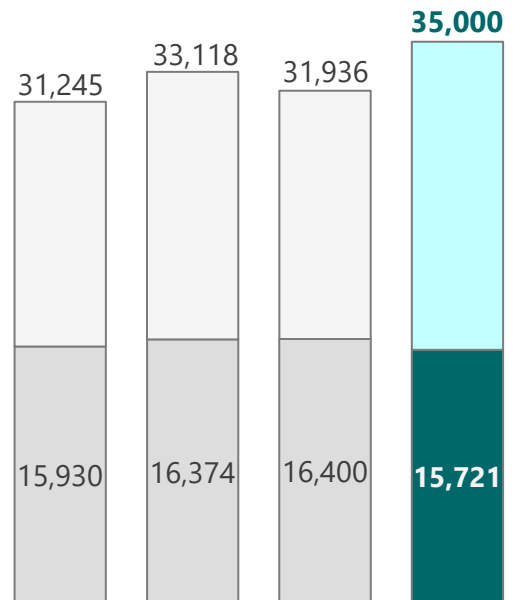
Results highlights –All Company–

Sales

¥ **15,721** mn

YoY -4.1%
(- ¥679mn)

(Millions of Yen)



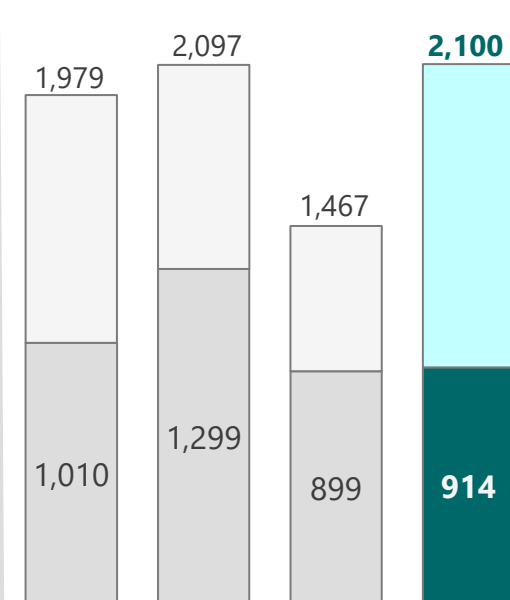
FY10/23 FY10/24 FY10/25 FY10/26

Operating Income

¥ **914** mn

YoY +1.7%
(+ 14mn)

(Millions of Yen)



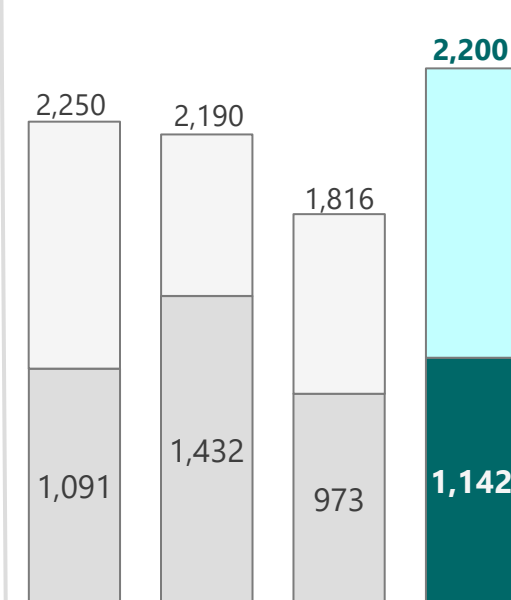
FY10/23 FY10/24 FY10/25 FY10/26

Ordinary Income

¥ **1,143** mn

YoY +17.5%
(+ 170mn)

(Millions of Yen)



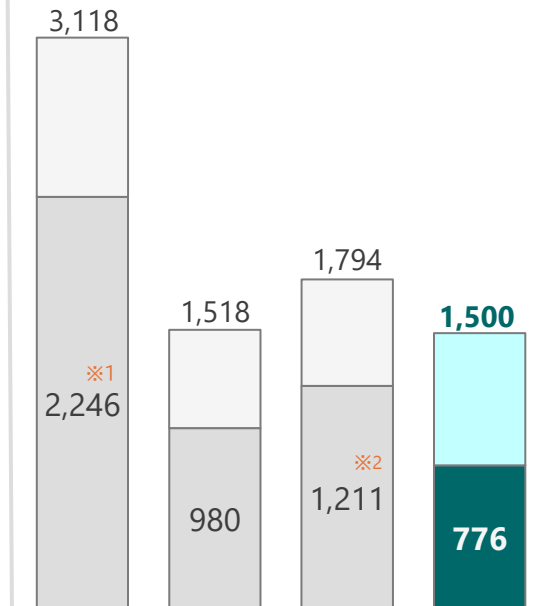
FY10/23 FY10/24 FY10/25 FY10/26

Quarterly net income attributable to owners of parent

¥ **776** mn

YoY -35.9%
(-434mn)

(Millions of Yen)



FY10/23 FY10/24 FY10/25 FY10/26

※1 Recognition of compensation payment related to the Chinese subsidiary as extraordinary income.
 ※2 Recording subsidies related to the Kasaoka factory as extraordinary income.

Results highlights –Plastic-processed Products (PLS) segment–

Sales

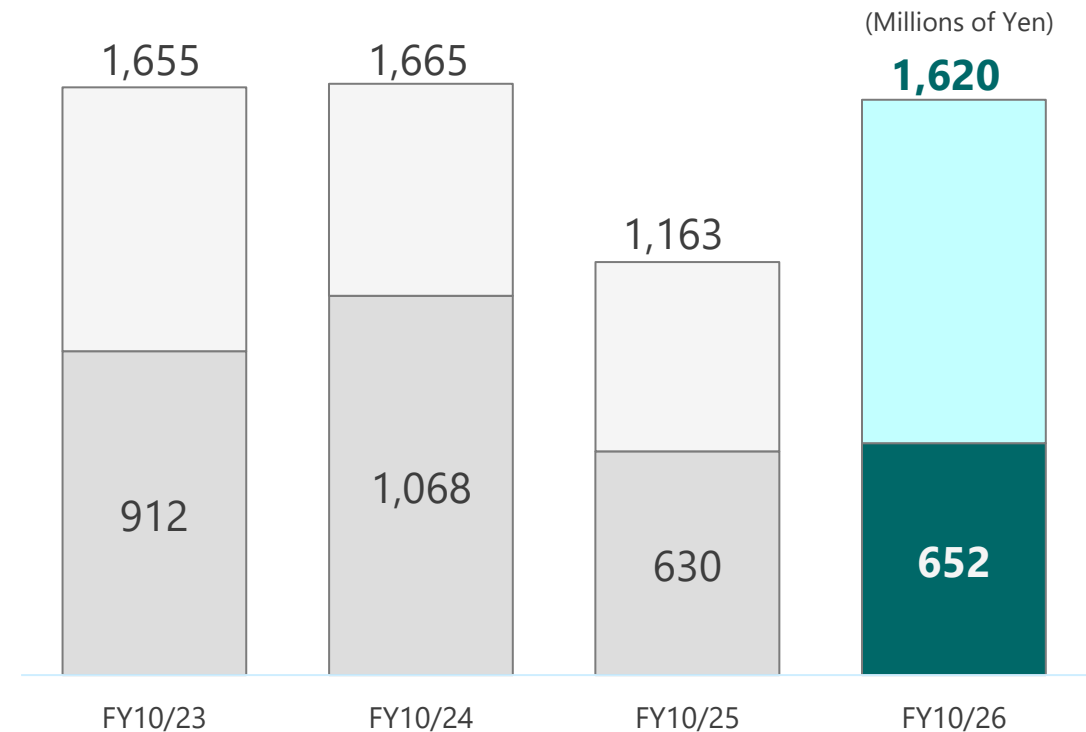
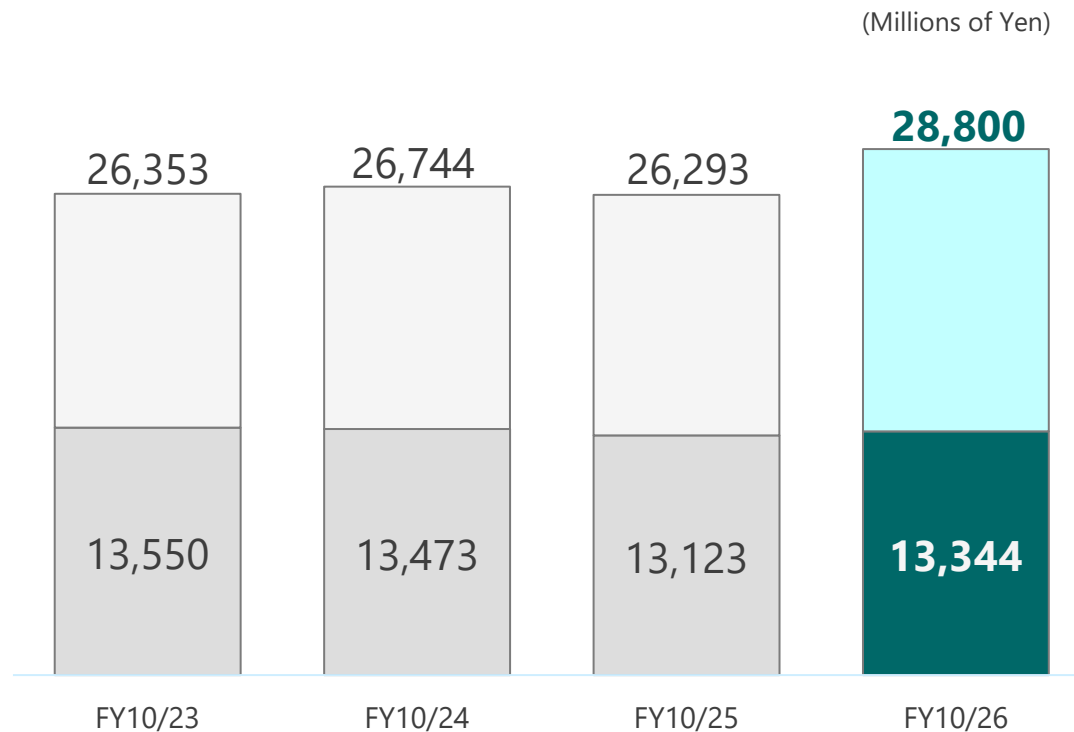
YoY +1.7%
(+ ¥221mn)

¥ **13,344**mn

Operating Income

YoY +3.4%
(+21mn)

¥ **652**mn

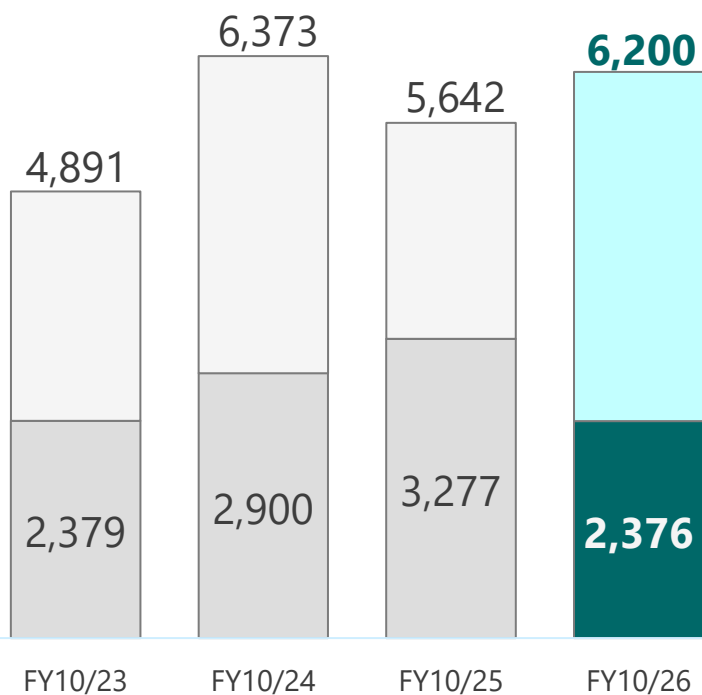


Results highlights -Engineering (ENG) segment-

Sales

YoY
¥2,376mn -27.5%
 (-¥901mn)

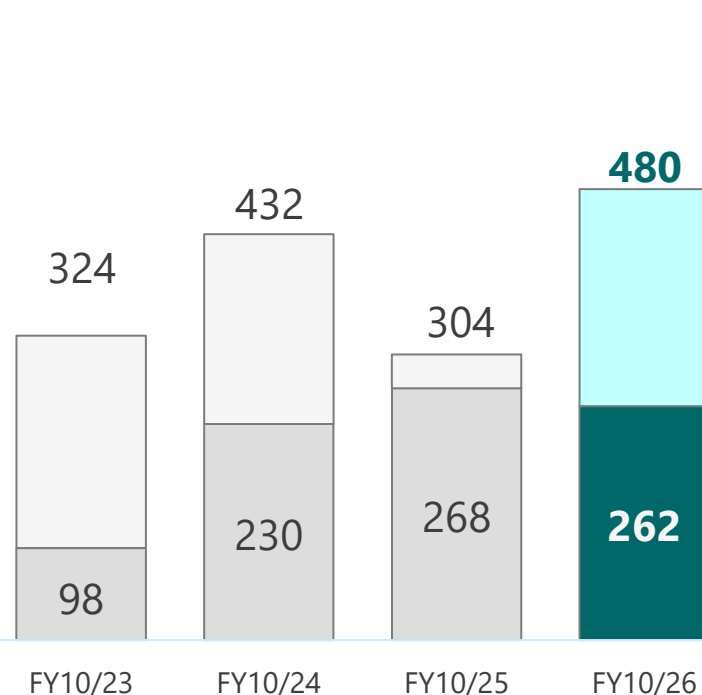
(Millions of Yen)



Order Backlog

YoY
¥262mn -2.5%
 (-¥6mn)

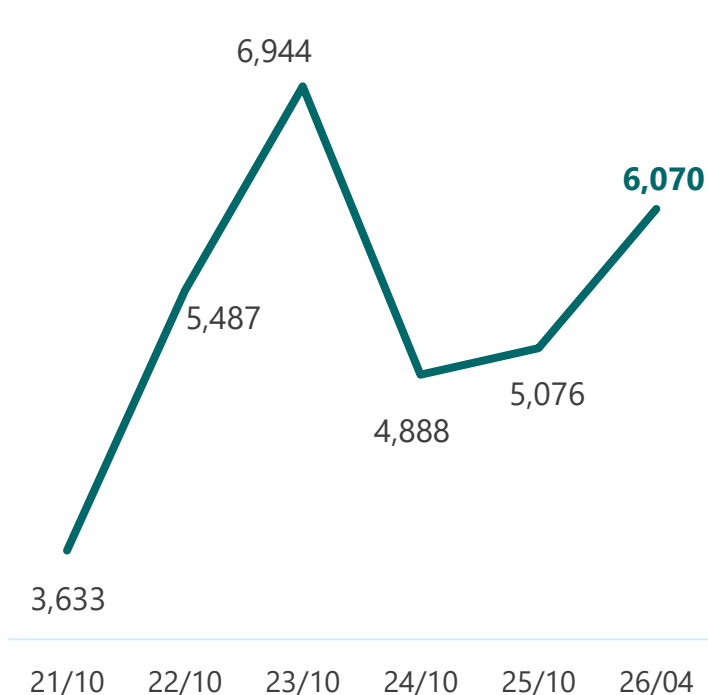
(Millions of Yen)



Order Backlog

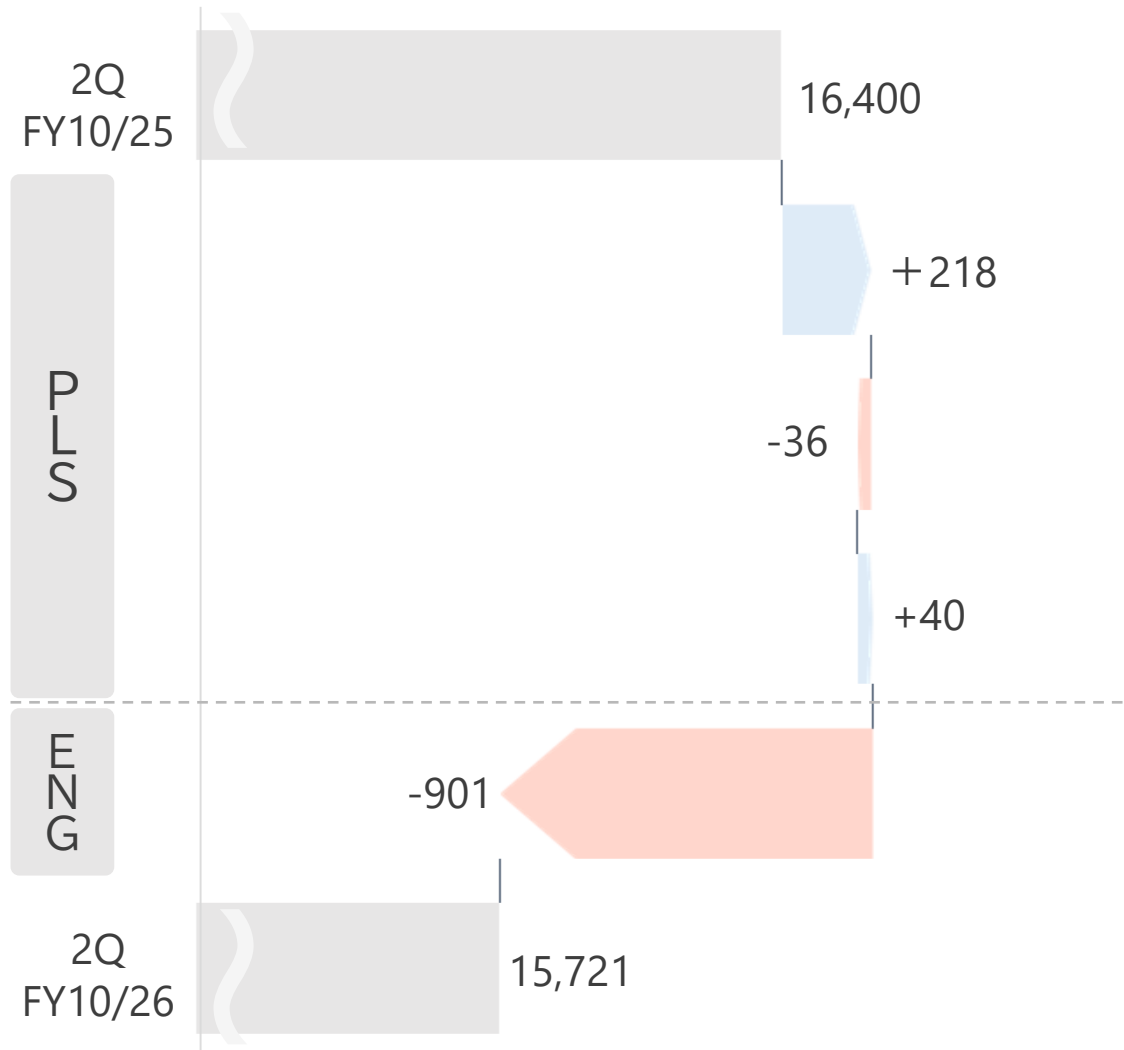
vs. prior period end
¥6,070mn +19.6%
 (+993mn)

(Millions of Yen)



Consolidated sales analysis

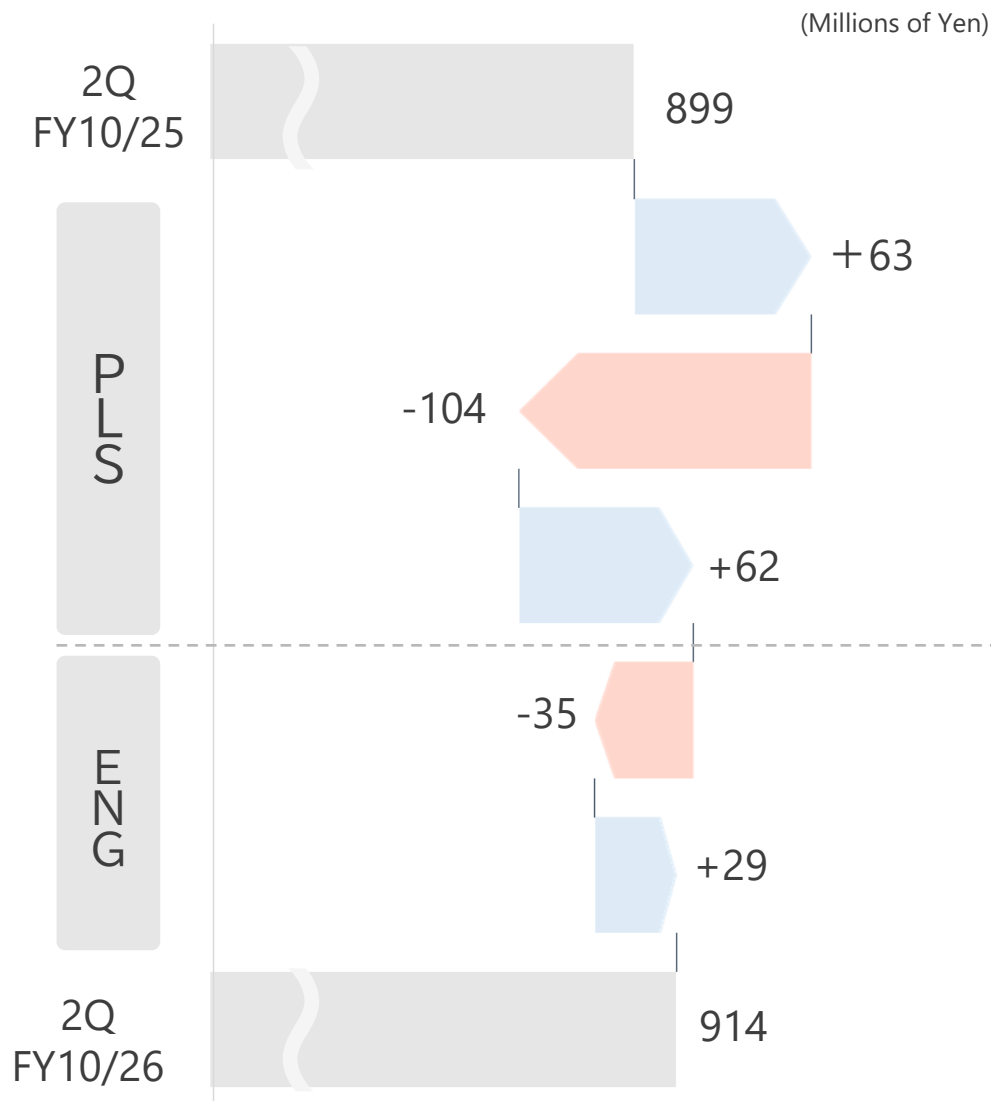
(Millions of Yen)



Main factors for change

- ▶ Increase in unit sales price (passing on rising costs)
- ▶ Decline in sales volume (Sheets, Laminated cloth, Sandbags, etc.)
- ▶ Foreign Exchange Impact: Increased Revenue Due to Yen Depreciation
- ▶ Decline in sales of the machinery products business (Slitters, Screen changers, Recycling machines)

Consolidated operating income analysis



Main factors for change

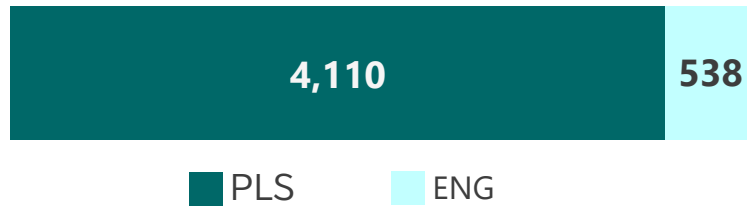
- ▶ Impact of Increased Sales Revenue (BarChip, Flexible container bags etc)
- ▶ Impact of Gross Margin Decline (Increasing cost by low performance of the U.S. manufacturing facility)
- ▶ Impact of Decreased Selling, General, and Administrative Expenses (disappearance of system updates cost)
- ▶ Impact of Decreased Sales Revenue (Slitters) and increase in cost of sales due to the weak yen (Screen changers)
- ▶ Impact of Decreased Selling, General, and Administrative Expenses (disappearance of system updates cost)

Sales by region/segment

Overseas sales

All-company ¥4,649mn

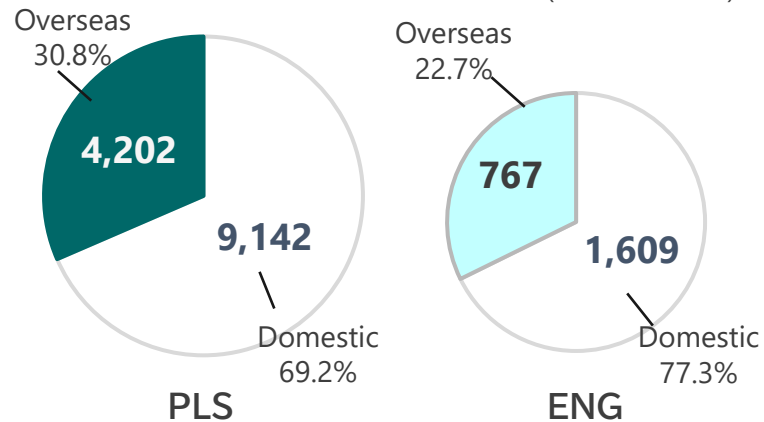
(Millions of Yen)



Overseas sales ratio

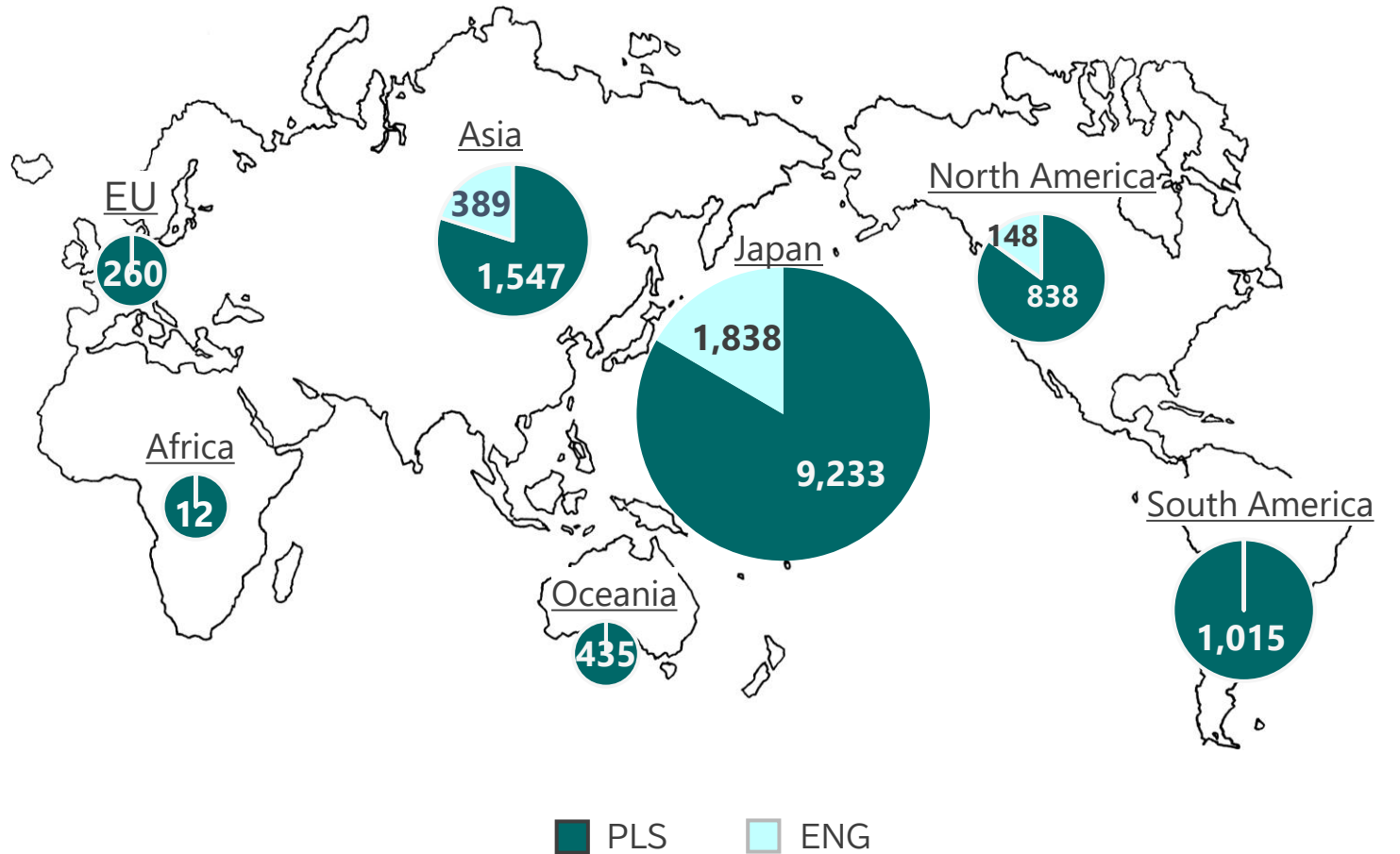
All-company ¥ 29.6%

(Millions of Yen)



Sales by region

(Millions of Yen)



Overview of segments and subsidiaries

(Millions of Yen)

	Sales	Operating income	Sales	Operating income	Sales	Operating income
Hagihara Industries	7,514	153	7,481	228	▲33	75
PT. HWI	2,384	10	2,462	89	78	79
BarChip Group	2,426	419	2,648	279	222	▲140
Toyo Heisei Polymer	2,292	105	2,244	166	▲48	61
PLS Total	13,123	630	13,344	652	221	21
ENG Total	3,277	268	2,376	262	▲901	▲6

Consolidated balance sheet

Assets

(Millions of Yen)

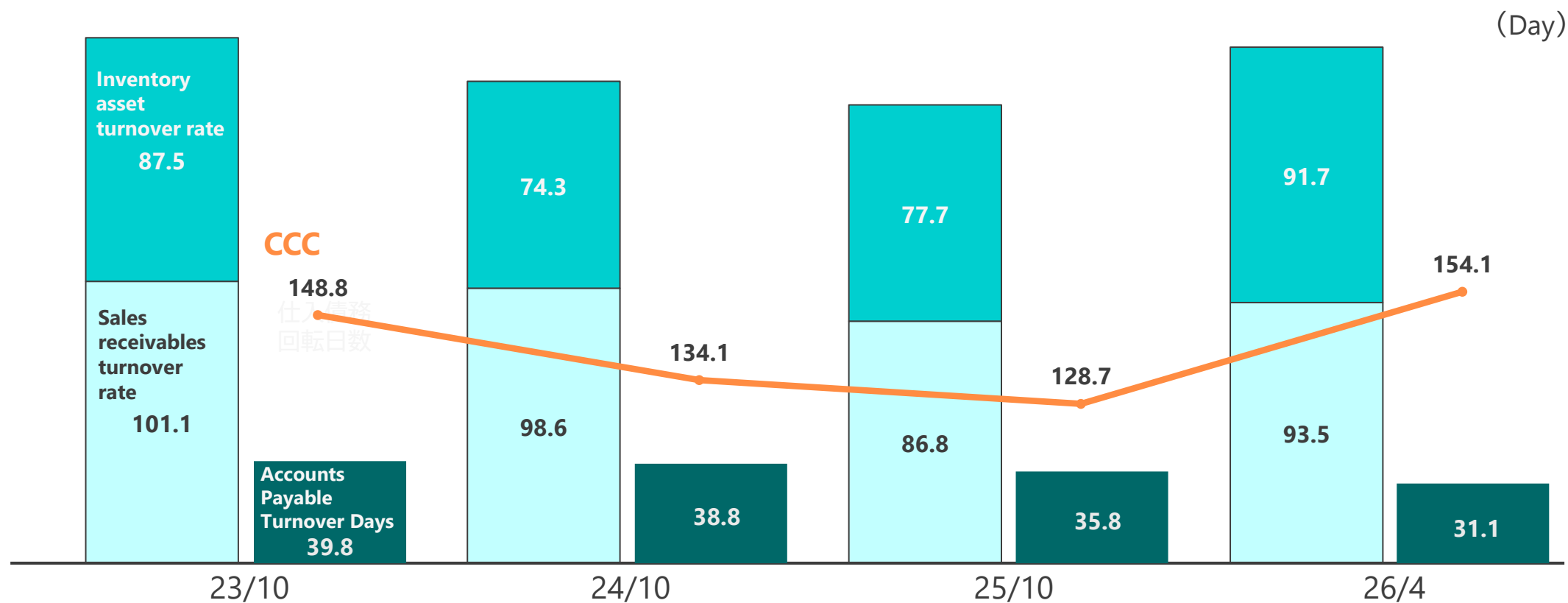
	25/10	26/4
	42,734	43,011
Cash and cash equivalents	5,857	4,510
Sales receivables	7,592	8,053
Inventory, wholesale assets, etc.	7,686	8,855
Fixed assets	21,598	21,593
Total assets	42,734	43,011
Total asset turnover	0.75x	0.73x

Liabilities • Net assets

(Millions of Yen)

	25/10	26/4
	42,734	43,011
Procurement payables	3,130	2,682
Interest-bearing debt	4,523	4,333
Other liabilities	4,182	4,240
Liabilities	11,835	11,255
Net assets	30,965	31,755
Shareholders' equity ratio	72.3%	73.7%

CCC (cash conversion cycle)



※CCC = inventory asset turnover rate + sales receivables turnover rate - procurement payables turnover rate

Financial performance indicators

	FY10/23	FY10/24	FY10/25	2Q FY10/26
ROE(%)	4.8 [※]	5.3	4.2 [※]	5.0
ROA(%)	3.3 [※]	3.6	2.9 [※]	3.6

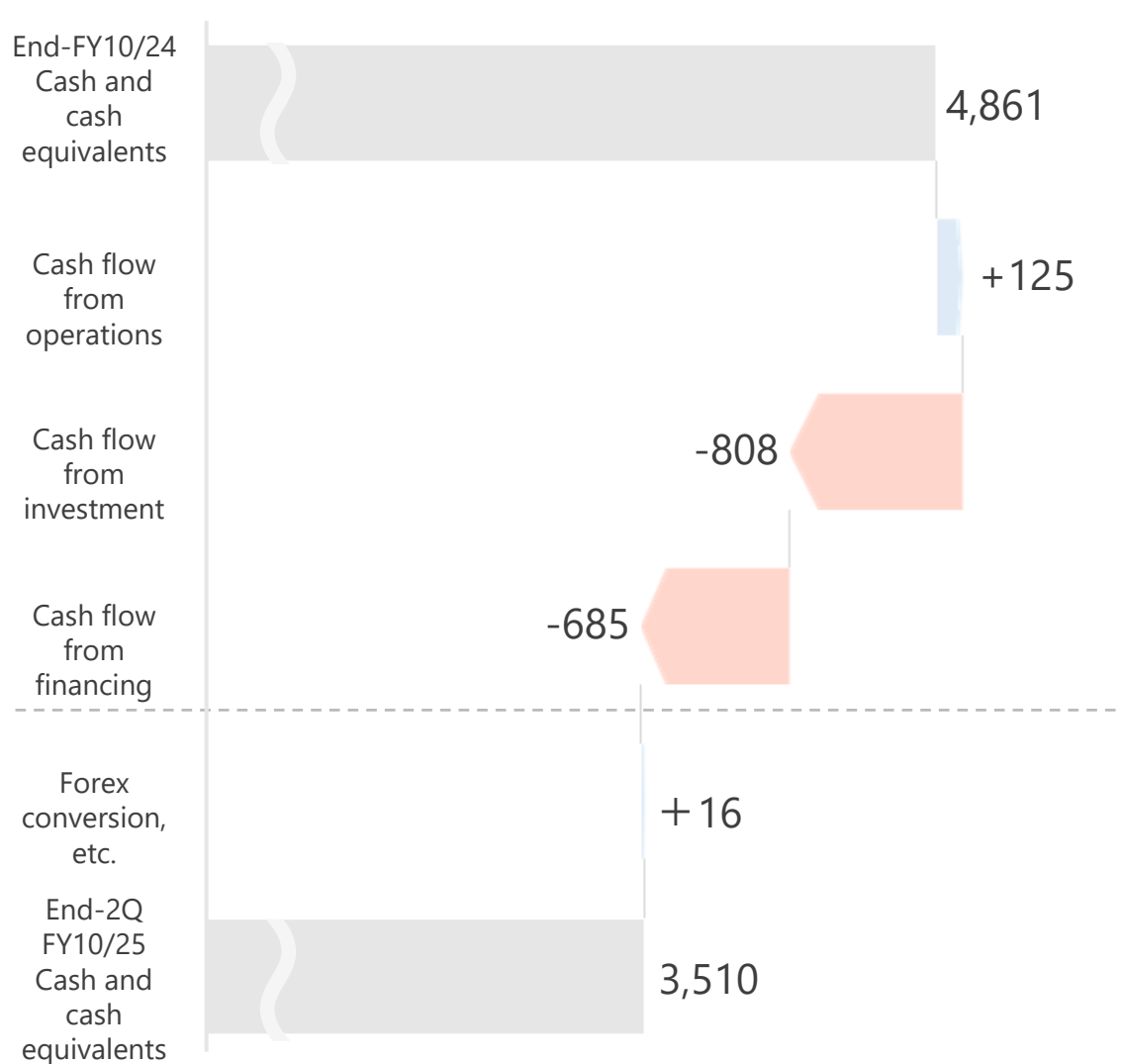
※Calculated excluding compensation for expropriation, gains from subsidiary liquidation, and subsidy income

Main share price indicators

	End-FY10/23	End-FY10/24	End-FY10/25	End-1Q FY10/26
Share price (yen)	1,605	1,470	1,611	1,641
Dividend per share (interim dividend)(yen)	50 (25)	60 (25)	65 (30)	75 ※ (35)
Dividend payout ratio (%)	22.4	54.2	50.6	70.3 ※
BPS(yen) *Net assets per share	2,045.00	2,088.91	2,197.41	2,249.08
PBR(%) *Price-to-book ratio	0.78	0.70	0.73	0.73
Number of shareholders (people)	33,074	35,686	38,289	36,096

※ Forecast

キャッシュ・フロー



(Millions of Yen)

●C/F from operation

Breakdown	Quarterly net income before adjustment for taxes, etc.	+	1,143
	Depreciation and amortization	+	1,059
	Creditors and debtors	-	1,073
	Inventories	-	835

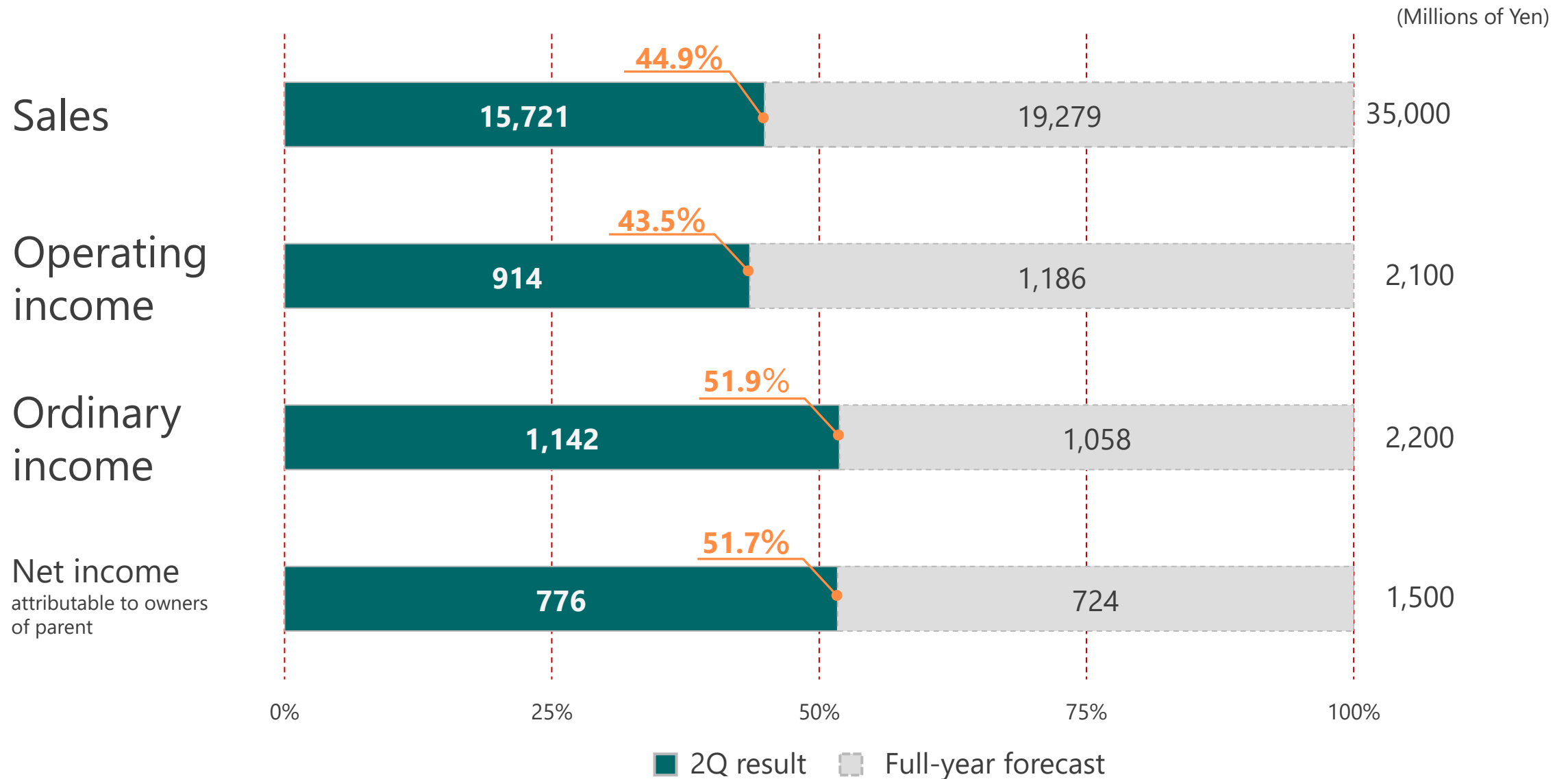
●C/F from investment

Breakdown	Acquisition of tangible fixed assets	-	660
Free C/F		-	682

●C/F from finance

Breakdown	Loan repayment	-	218
	Dividends paid	-	495
Fall in cash and cash equivalents		-	1,351

Consolidated earnings forecasts



製品分類別売上高

(Millions of Yen)

Product type		Main product/ application	FY10/23	FY10/24	FY10/25	FY10/26	
			2Q (result)	2Q (result)	2Q (result)	2Q (result)	Full year Forecast
PLS	Industrial materials	Sheets, construction materials	3,081	2,988	3,002	2,874	6,828
		Others	2,780	2,847	2,653	2,759	5,772
	Synthetic fiber for concrete reinforcement (BarChip)		2,649	2,822	2,519	2,631	5,314
	Lifestyle materials		4,551	4,401	4,554	4,607	9,867
	Others		468	412	393	473	1,016
	Total			13,550	13,473	13,123	13,344

製品分類別売上高

(Millions of Yen)

Product type	Main product/ application	FY10/23	FY10/24	FY10/25	FY10/26	
		2Q (result)	2Q (result)	2Q (result)	2Q (result)	Full year Forecast
ENG	Paper slitters	91	387	402	209	687
	Film slitters	1,553	1,420	2,119	1,479	3,331
	Screen changers, recycling machines	520	1,066	693	488	1,243
	Others	214	25	62	198	937
Total		2,379	2,900	3,277	2,376	6,200

Topics

■ High recognition of BarChip fiber-reinforced concrete (FRC) pavement by the Inter-American Development Bank (IDB) and government officials

Representatives from the IDB headquarters in Washington, D.C., along with government officials from Paraguay and Japan, visited the National Route No. 12 project site in Paraguay, where the technology was highly regarded.



Topics

■ Launch of a flame-retardant fabric designed for heatstroke prevention



■ Initiation of joint research on the utilization of recycled plastic materials with SANKO Co., Ltd. and Mitsui & Co. Plastics Ltd.



【Disclaimer】

The forward-looking statements on future earnings performance and other forecasts and strategies contained in these materials are based on information that was available to the company at the time of their creation and certain reasonable assumptions.

However, there is a risk that unforeseeable exceptional circumstances and/or unforeseeable results may cause actual performance to be materially different from that expressed or implied by these forward-looking statements.

The forward-looking statements on future earnings performance alone should not be relied upon as advice to investors.

These materials must not be copied or redistributed for any purpose without permission.

Contact:
Corporate Planning Office(Mr. Yoshida)
Hagihara Industries Inc.

MAIL:info@hagihara.co.jp
URL :<https://www.hagihara.co.jp/>